



*Product Certified Professional*

## MARK BROWN

**Location : Buckinghamshire, United Kingdom**

### Profile

A J.D.Edwards (now Oracle) Product Certified Professional with eighteen years experience in Engineering, Manufacturing Operations and Materials Management. Fifteen years experience with JDEdwards software (World & OneWorld) – now Oracle EnterpriseOne & World - as a Manufacturing & Distribution consultant. Has full life-cycle implementation experience in a variety of consulting organisations, including 'Big 4', with a variety of global Clients (Switzerland, France, US, Jordan, Republic of Ireland, Saudi Arabia, Bahrain, Germany, Belgium & Kazakhstan). Mark is now freelance and operates his own unique 'branded' carbon-neutral knowledge enterprise for a variety of Clients and Business Partners. He can be found on the web at [www.JDEdwards-Manufacturing.com](http://www.JDEdwards-Manufacturing.com).

### **JDEdwards – now Oracle - WorldSoftware/'World' A5.2 thru A9 and all releases of OneWorld to EnterpriseOne 8.10 thru E9:**

- Manufacturing: Product Data Management (Process & Discrete), BoM's, Routes, Shop Floor Control (Process & Discrete), Work Orders, Material Requirements Planning, Distribution Requirements Planning, Master Production Scheduling, Forecasting, Capacity Requirements Planning, Rough Cut Capacity Planning, Resource Requirements Planning, Engineering Change Orders/Engineering Change Requests (ECO/ECR), Product Costing & Manufacturing Accounting (Standard & Actual)
- Capital Asset Management: (EAM - Enterprise Asset Management): Plant Maintenance, Equipment Management including Failure Analysis, PM's, Work Orders, Meter Readings, etc.
- Service Management System: ("CSMS") - Call Management, Service Orders, Contracts Management, Warranty, Installed Base, Knowledge Management, Return Material Authorisations. Capital Asset Management CAM
- Distribution: Inventory, Procurement, Sales, DRP.
- Financial: integration of manufacturing, distribution, CSMS (Customer Service Management System) & EAM (Enterprise Asset Management – now "CAM" Capital Asset Management) modules.
- Shop Floor Data Capture with Bar Coding
- Certified in Product Data Management
- Certified in Shop Floor Control

### Major Skills

- Business analysis and design.
- Full lifecycle systems implementation.
- User training and support.
- Problem identification and resolution.
- Specification of original solutions
- Software integration & data conversion
- Documentation
- Chartered Engineer.
- Experienced in Life Sciences with FDA 21 CFR Part 11
- Coaching, Facilitation skills and Change Enablement.

### PC Software & other ERP

- Lotus Smart suite, 123, Freelance Graphics, Lotus Notes.
- Microsoft Office 2000, Excel, Word, Access, PowerPoint, Project, Outlook
- HP ASK Manman, DEC/VAX SSI PROTOS, DEC/VAX Cincom "CONTROL: Manufacturing" MRPII & QMS "Jobshop".

### EMPLOYMENT HISTORY

#### **Krofire Enterprises Freelance Professional Services Consultant**

**August to September 2011 (4 days)  
Gems Sensors – Basingstoke, UK**

Training staff on JD Edwards 8.12 on Product Data Management, Bills of Material, Routings, Purchase Order Management, Work Order Processing and Purchase Order Management.



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**January to August 2011 (7 months)  
GAST Group – Redditch, UK**

Implementation of a US model EnterpriseOne E9 installation at a UK subsidiary. Includes consulting, configuration and training on Sales Order Management, Procurement, Inventory, Work Orders, Shop Floor Control, Subcontract, Product Data Management, Product Costing and Manufacturing Accounting.

**October 10<sup>th</sup> to 29<sup>th</sup> 2010 (14 days)  
GARMCo - Bahrain**

Capital Asset Management ("CAM") on EnterpriseOne E9.0. Investigation of under-utilised features and implementing Failure Analysis, Time Entry, WO Routings, Parts Lists, etc. Training users.

**September 2010 (2 days)  
Bio Products Laboratory, Elstree - UK**

User training on generic planning concepts.

**August 2010 to October 2010 (15 days)  
Siemens – Healthcare Diagnostics Wales - UK**

Project implementing Material Planning Modules within OneWorld Xe at an existing live site.

**May 2010 to August 2010 (15 weeks)  
Norgine International Ltd – Pharmaceuticals Manufacturing & Distribution**

Various activities including software testing, integrities advice and project work.

**April 2010 (1 week)  
Norgine International Ltd – Pharmaceuticals Manufacturing & Distribution**

Emergency work on resolving alleged integrity issues between Inventory and Finance. Covered the specialist accounting in the area of Subcontracting.

**March 2010 (2 days)  
Devro Casings (on behalf of Whitehouse Consultants Ltd)  
Glasgow - Scotland**

Project Report on the potential to include & implement Quality Management in the scope of an existing project. WorldSoftware A9.2.

**January & March 2010 (2 days)  
Sinclair International Ltd – Fruit Testing & Labelling Technology - Manufacturing & Distribution (on behalf of Netential via Whitehouse Consultants Ltd)  
UK**

Issue resolution in Manufacturing Costing and Accounting.

**January 2010 (4 days)  
Siemens – Healthcare Diagnostics Wales - UK**

Project report advising the client on the next steps in implementing Material Planning Modules within OneWorld Xe at an existing live site.

**January 2010 (2 days)  
British Sugar PLC – Food Commodities Manufacture & Distribution (on behalf of Netential via Whitehouse Consultants Ltd)  
UK**

Resolution of integrity issues.

**April 2009 to December 2009  
Norgine International Ltd – Pharmaceuticals Manufacturing & Distribution (on behalf of Whitehouse Consultants Ltd)  
UK – Harefield**

Preparation of user Training materials, user instruction guides and general user support (backfill).

**March 2009 (1 day)**  
**Devro Casings (on behalf of Whitehouse Consultants Ltd)**  
**Glasgow - Scotland**

Demonstration of Plant and Equipment Maintenance on WorldSoftware A7.3.

**November 2008 to July 2009**  
**Serck Aerospace (on behalf of Whitehouse Consultants Ltd)**  
**UK - Birmingham**

Manufacturing and Distribution consulting on JDEdwards OneWorld Xe. Implementing an American Model into a UK Aerospace Division of Meggitts Aerospace. Civil & Military Aerospace (including Export Compliance). User support, training, data migration, configuration, testing, specifying custom reports and Optio outputs, etc. Modules include Sales, Purchasing, Inventory, Shop Floor Control, Kanban, Planning, Quality Management System, Manufacturing Accounting and Product Costing. Proposed use of Enterprise Asset Management for use in MRO part of Business.

**November 2004 to October 2008 (three years)**  
**Norgine International Ltd - Pharmaceuticals Manufacturing & Distribution (on behalf of Whitehouse Consultants Ltd)**  
**France, Germany, Belgium & UK**

Lifesciences Manufacturing Implementation. Conducted initial scoping workshops. Project requires FDA CFR Pt 11 validation. Moving two Manufacturing sites from legacy World Software to EnterpriseOne 8.10 AND within FDA requirements. Redesign of entire Supply Chain around a Toll Manufacturing model. Project involves all manufacturing modules including Quality Management, Product Costing, Manufacturing Accounting, Planning, Shop Floor Management and Product Data Management. Kicked off Project in March 2005. Go-Live successful in January 2008. Now in Post-Go-Live stabilisation period.

**June 2005 (1 day)**  
**Peek Traffic - Traffic Control Systems (on behalf of Whitehouse Consultants Ltd)**  
**UK**

Brief visit to help redesign the Floor Stock systems through Purchasing, Inventory and Work Order Management.

**June 2005 (4 days)**  
**Louis Vuitton - Fashion Products**  
**France**

Review of the Leather Cutting manufacturing processes and suggested improvements to existing Manufacturing ERP implementation. Assisted in the design of a new Special Customer Ordering system from Sales Quote to Manufacture using Actual Cost.

**January & February 2005 (three weeks)**  
**Sinclair International Ltd - Fruit Testing & Labelling Technology - Manufacturing & Distribution**  
**UK**

Issue resolution mission to rectify numerous Data Integrity and Inventory/GL Reconciliation issues. Work includes in-depth analysis of problems with Manufacturing Accounting, PO Receipt, Sales Order Shipments, Inventory Transfers and Inventory Valuation in order to allow the Business to meet Audit requirements. Recommended and enacted numerous fixes with Best Practice and education.

**End-July 2004 to end-January 2005**  
**Watson Smith Ltd (part of IMI Norgren) - Engineering Components Manufacturer**  
**UK**

Manufacturing and Distribution Implementation. Running initial 'to be' Process Workshops followed by documentation and Process Mapping using the Process Modeller. Recommending procedures and best practice. Teaching & supporting Team Members on various aspects of the system including Material Planning, Setup, Technical Configuration, Shop Floor Control, Inventory Management, Product Data, Procurement and Sales.



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**July 2004 (more than three weeks)**  
**British Sugar PLC – Food Commodities Manufacture & Distribution**  
**UK**

Support to a post Go-Live Business on OneWorld Xe. Resolution of various issues concerning reporting, data integrity, Manufacturing Accounting and Subcontract Purchasing.

**April/May 2004 (more than two weeks)**  
**IMI Norgren Ltd – Engineering Components Manufacturer**  
**UK**

Participated in early 'kernel' workshops concerning the initiation of the Manufacturing and Distribution Project to implement PeopleSoft EnterpriseOne 8.9. Gave input on matters covering Shop Floor Control, Distribution Requirements Planning, Setup, Accounting, Kanban, etc., in order that basic core system settings could be established.

**April /May 2004 (one month)**  
**TAKE2Interactive – Video Games Company**  
**UK**

A Project to re-arrange the UK Distribution Business around a new Company. Europe HQ functions and UK Logistics were dis-aggregated. Involved hands-on work analysing, setting up and testing Inventory, Sales, Purchasing and associated financial functions. New Branches were created with new & changed Program versions, menus, reports, security, AAI's, Flex Accounting, etc.

**February 2004 (three weeks)**  
**Quadriga - Media & Entertainments Company**  
**Theale, Berkshire, UK**

Business analysis of product catalogue requirements. Entry of Catalogue and setup of Inventory and Product Data Management. General consulting on improvements to Inventory usage as well the potential use of Distribution Requirements Planning (DRP), Bills of Material, Routings, Purchasing, etc.

**January 2004 (2 days)**  
**Voith Fabrics Ltd – International Conveyor Belt Products**  
**Blackburn, Lancs., UK**

Explanation of Kanbans, Detail Forecasting, Material Requirements Planning, Capacity Requirements Planning, Leadtime Roll Up and Work Order Processing. One-to-one sessions and knowledge transfer with examples.

**September 2003 (1 day)**  
**United Business Machines – Jordanian JDEdwards Business Partner**  
**Amman, Jordan**

Provided a pre-sales demonstration for the Enterprise Asset Management system for a prospect: the Jordanian Electrical Power Company. Demonstration included the Customer Service Management System Plant & Equipment Maintenance.

**September thru October 2003 (6 days)**  
**TAKE2Interactive – Video Games Company (on behalf of Unity Enterprise Solutions Ltd)**  
**UK**

This company manufactures and distributes video games for Nintendo, PC, X-Box and PlayStation2. Performed a review of their JDE5 ERP8 Manufacturing implementation in order to recommend improvements. Delivered a number of quick fixes, refinements and staff training to improve system utilisation. Delivered a proposal on the adoption of Best Practice Sales & Operation Planning techniques as well as traditional Distribution Requirements Planning.

**August 2003 (two weeks)**  
**DePuy International Ltd (a Johnson & Johnson Company) - Orthomedical Appliances**  
**Company (on behalf of Whitehouse Consultants Ltd)**  
**UK**

This company manufactures and distributes medical appliances. Implementing a Warehouse Kitting Process with J.D.Edwards OneWorld Xe Manufacturing modules



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**July 2003 – 1 day**

**Arjo Wiggins - Paper Making Company (on behalf of Whitehouse Consultants Ltd)  
UK & Europe**

Advice on the interface of a Supply Chain Advanced Planning engine to JDEdwards OneWorld Product Data Management (BoM's and Routes), Inventory and Sales.

**April 2003 to late-July 2003**

**Weatherford - Oil & Gas Field Products Company (on behalf of Whitehouse Consultants Ltd)  
UK & Europe**

Full implementation of a US model system. User support and training at remote sites. Writing of test scripts. Basic data setup. Creation of Conference Room Pilot (CRP) programmes. Running of CRP and general Project admin. Problem-solving and implementation work with Product Data Management, Product Costing, Shop Floor Management, Manufacturing Accounting, Capacity Planning, Process Manufacturing and Material Requirements Planning which included use of DSI Bar Coding with an Attendance and Labour Recording system. Also performed OneWorld Common Foundation and Inventory training.

**April 2003 – 3 days**

**Mentmore Abbey – Storage Space Rentals Company (on behalf of Whitehouse Consultants Ltd)  
UK & Europe**

Workshops, system reconfiguration, Report specifications and solution proposals for a Call Management system in CSMS.

**April 2003 – 1 day**

**Parker Hannifin - Engineering & Hydraulic Systems Company (on behalf of Whitehouse Consultants Ltd)  
UK & Europe**

Workshop with WorldSoftware to cover Serial Number requirements.

**February 2003 – 1 day**

**WBB Minerals & Chemicals – Mineral extraction & processing Company based in the UK & Europe (on behalf of Differentia Consulting Ltd)**

Supplying Consultancy on behalf of Differentia on the Manufacturing modules on WorldSoftware. The client needed to know which of their business processes could be converted from an old HP3000 system.

**February 2003 – 2 days**

**BSkyB – Media & Portal Installation Company based in the UK (on behalf of Whitehouse Consultants Ltd)  
UK**

Supplying Consultancy to JDEdwards on the Distribution Requirements Planning and the Customer Service Management requirements for the distribution of set-top boxes.

**October '02 – 1 day**

**M2 Systems – SP Systems – Isle of White (on behalf of Whitehouse Consultants Ltd)  
UK**

Pre-sales proposal work for a Company engaged in the manufacture of Carbon-Fibre Boat and Car shells.

**October '02 – 1 day**

**Whitehouse Consultants – G's Marketing – Cambridgeshire (on behalf of Whitehouse Consultants Ltd)  
UK**

Pre-sales presentation to a Fruit & Vegetables Packing company on Process Manufacture.

**July '02 to Oct '02**

**El-Ajou Group Trading Ltd. - Medical and Office Supplies Company  
Saudi Arabia - Riyadh**

This company buys, distributes and services medical supplies and office equipment.



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Implementing J.D.Edwards OneWorld Xe CSMS modules. This included: Base Warranty, Extended Warranty, Product Data Management, Installed Base Management, Service Contracts, Service Contract Billing, Service Orders and Service Order Billing.

Training and support was provided including:

- Setup & Security
- System configuration
- Conversions & Mappings
- Documentation System including Templates & Examples
- Reports and Form Analysis
- Issues & Gaps Management
- Development Specifications for Custom Programs
- Object Management Workbench
- Shared Drive, Knowledge Management & other Project Management tools

Implemented across three major Saudi install sites in Riyadh, Khobar and Jeddah to support a Field Service Team. Phase 1 complete in October 2002. The CSMS Team started significantly behind their colleagues but I fast-tracked them to the point of being ahead on all aspects of configuration and documentation.

#### **August '01 to March '02**

**Parker Knoll (Silent Night Holdings Ltd) - European Furniture Manufacturing Company (on behalf of Whitehouse Consultants Ltd)**  
**UK**

This company manufactures and distributes pre-assembled domestic furniture.

Implementing J.D.Edwards OneWorld Xe Manufacturing modules. This included: Shop Floor Management, Product Data Management, Product Costing, Manufacturing Accounting, Resource Requirements Planning, Material Requirements Planning and Forecasting.

Training and support was provided including:

- Setup
- Menus & Security setup
- System configuration
- Conversions & Modifications
- User training
- CRP & Testing
- Go-Live
- Post-implementation support

Implementation is across two sites in the UK.

#### **October '00 to June '02 plus Jan & Feb 2003**

**DePuy International Ltd (a Johnson & Johnson Company) - Orthomedical Appliances Company (on behalf of Whitehouse Consultants Ltd)**  
**UK and Ireland**

This company manufactures and distributes medical appliances.

Implementing J.D.Edwards OneWorld Xe Manufacturing modules. This included: Shop Floor Management, Product Data Management, Product Costing, Manufacturing Accounting, Resource Requirements Planning, Material Requirements Planning, Forecasting, Distribution Requirements Planning.

Workshops were run across three sites and two countries, a model built including:

- Setup
- Menus & Security setup
- System configuration
- Conversions & Modifications
- User training
- CRP & Testing
- Go-Live
- Post-implementation support
- Shop Floor Data Capture with DSI Bar Coding



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Model creation and model CRP took place in Leeds. Implementation followed in Ireland, and then two sites in the UK. The Irish site went live successfully in October 2001. The UK Go Live was successful in May 2002. In 2003 one week was spent on a Project Proposal to migrate their UK Manufacturing business to a Euro-based Supply Chain Company. Another week was spent on Proposals for their French Implementation including revised Time Entry and Work Order Splitting.

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**ORIGIN UK LTD**  
**Senior Consultant**

**1999 - 2000**

Various body-shopping activities:

OneWorld Business Vision mapping – Hi-tech EPOS Business in the UK '99

WorldSoftware Plant Maintenance Implementation – Snack Foods in northern UK '99

OneWorld Manufacturing & Logistics Implementation – Hi-tech Semiconductor in Northern UK '99

OneWorld Equipment Maintenance - Telecommunications/Hi-tech Media in northern UK '99

OneWorld Manufacturing Implementation – Ore Smelting in Kazakhstan '00

OneWorld Logistics Implementation – Vehicle Importation & Sales Business in Southern UK '00

Gave training in J.D.Edwards Manufacturing modules and provided user support. Teaching at JDEdwards European Headquarters in Reading UK '99 thru '00

Pre-sales demos '99 thru '00

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**ARTHUR ANDERSEN BUSINESS CONSULTING**  
**Consultant**

**1998 - 1999**

IT Strategy Consulting – MOD Agency - Extracting high level information flows from key personnel. Information flow mapping.

Practice Development work in a rapidly growing JDEdwards practice including managing OneWorld Solution Centre installation, teaching, writing White Papers on JDEdwards Manufacturing, Supply Chain and Market Position as well as pushing new Knowledge Management Strategies.

Also worked upon developing new solutions in Utilities, Manufacturing Execution Systems and Advanced Planning & Scheduling

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**JDEDWARDS UK LTD**  
**Senior Manufacturing Consultant**

**1996 - 1998**

Consultant in JDEdwards Worldwide Customer Support supporting major across Europe.

OneWorld roll-out to Europe - Senior Consultant in JDEdwards OneWorld Reference Programme supporting five major clients across Germany, France and Switzerland. Some nine months spent working with a Pharmaceuticals business in Switzerland on B731

Senior Consultant aiding Customer Support, doing Business Analysis, handling future functionality problems, providing training and support services to special Clients. Mentoring new staff. Special responsibility for Knowledge Systems. Worked in Product Support.

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**BIO RAD MICROSCIENCE**  
**Senior Materials Planner**

**1995 - 1996**

Responsible for a team of four. Actioning MRP schedules and miscellaneous Purchase Orders. Developing Vendor Partnerships and alternative Vendor sourcing. Resolving issues arising from supply.

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**THOMSON-THORN MISSILE ELECTRONICS**  
**Inventory Analyst/IT Support**

**1992 - 1995**



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MRPII applications administration and user support on CINCOM CONTROL: Manufacturing (DEC/VAX) 350 users, originally on three sites. Trouble-shooter & Business tutor on MRPII, eg, Purchasing, Shop Floor Control, etc. Writing training packages and procedures. Responsible for the development of an IT Helpdesk. Reporting with SPECTRA SQL. Inventory analysis reduced overspend. JIT-style rationalisation proposals. Team Leader: Vendor Scheduling and new product rollout. Project Manager ISO implementation. Implemented new Subcontract Control solution and new Rework reporting procedures. Also Vendor Rating for ISO9000 requirements.

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**RE THOMPSON**  
**Production Engineer**

**1991 - 1992**

CNC Setting & Operating. Logging of Shopfloor WIP records, Bar Coding SFDC proposal, maintaining Tool Databases and writing Technical Manuals. Productivity and Quality problem resolution. Raising/ Purchase Orders and actioning Engineering requirements at Subcontractor site.

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**STC TELECOMMUNICATIONS**  
**Systems Tester**

**1991 - 1992**

Designing, building and running Environmental Stress test equipment testing electronics. Thermal/vibration tests. Commissioning

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**EDUCATION AND TRAINING**  
**OPEN UNIVERSITY**  
**Certificate with distinction – Fundamentals of Computing**

**1994**

**UNIVERSITY OF SURREY**  
**Masters Degree in Industrial Engineering**

**1987 - 1991**

Three 'A' Levels: Maths, Physics and Economics. Twelve 'O' Levels including Maths, Engineering, English, Statistics and Physics.

Professional: Chartered Mechanical Engineer (CEng) and retired Member of the Institute of Mechanical Engineers. Retired Member of the Institute of Operations Management.

**PERSONAL**

Date of Birth: 30 January 1969.  
Marital Status: Married with two children  
Health: Excellent.  
Interests: Chairman & co-founder of Transition Town High Wycombe, founder of the Post-Carbon-Living web site. Mark's Post-Carbon home conversion project became Britains 59<sup>th</sup> "Superhome" in August 2010 as part of the Sustainable Energy Academy ("SEA"). Forum moderator for the SEA. Mark spoke at the EcoBuild conference, at London's Earls Court, alongside Transition Town founder Rob Hopkins in March 2010. Also model making, DIY & building web sites.

**CONTACT**

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